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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Tuesday, February 11, 2014

January Shipments

Inshell (1000 pounds)

	2012/13 Marketing Year		2013/14 Marketing Year	
	January 2013	9/1/2012 to 1/31/2013	January 2014	9/1/2013 to 1/31/2014
Domestic	1,527	13,206	1,915	12,086
Export	18,863	234,625	21,008	251,522
Total	**20,389**	**247,830**	**22,923**	**263,608**

Shelled (1000 pounds)

	2012/13 Marketing Year		2013/14 Marketing Year	
	January 2013	9/1/2012 to 1/31/2013	January 2014	9/1/2013 to 1/31/2014
Domestic	10,778	76,823	10,909	75,617
Export	16,089	73,444	14,649	73,267
Total	**26,867**	**150,267**	**25,558**	**148,884**

Inshell Equivalent Tonnage*

	2012/13 Marketing Year		2013/14 Marketing Year	
	January 2013	9/1/2012 to 1/31/2013	January 2014	9/1/2013 to 1/31/2014
Domestic	12,901	93,115	13,270	91,390
Export	27,549	200,019	27,038	208,455
Total	**40,451**	**293,135**	**40,308**	**299,845**

Walnut receipts as reported by handlers as of January 31, 2014 = 488,301 tons
*2012/13 shellout rate 44.4 -- 2013/14 shellout rate 44.3

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2013 - 01/31/2014

	Inshell Pounds			Shelled Pounds		
	2012/13	2013/14	% Change vs. Prior Year	2012/13	2013/14	% Change vs. Prior Year
North America						
USA	13,205,828	12,085,714	-8.48%	76,823,068	75,617,151	-1.57%
Canada	1,999,526	1,300,734	-34.95%	7,935,380	7,877,779	-0.73%
Mexico	202,730	357,919	76.55%	63,500	13,800	-78.27%
Sub-Total	**15,408,084**	**13,744,367**	**-10.80%**	**84,821,948**	**83,508,730**	**-1.55%**
Central & South America						
Brazil	176,368	485,288	175.16%	0	0	0.00%
Chile	308,644	741,564	140.27%	0	0	0.00%
Ecuador	95,178	118,221	24.21%	161,300	188,775	17.03%
Venezuela	1,208,048	652,787	-45.96%	245,400	0	-100.00%
Sub-Total	**1,788,238**	**1,997,860**	**11.72%**	**406,700**	**188,775**	**-53.58%**
Europe						
Austria	0	0	0.00%	376,800	404,700	7.40%
France	44,092	1,080,418	2350.37%	42,000	0	-100.00%
Germany	7,666,511	11,513,403	50.18%	11,329,505	11,627,183	2.63%
Greece	0	573,196	0.00%	235,480	680,000	188.77%
Italy	24,477,737	33,596,164	37.25%	1,462,706	1,361,389	-6.93%
Netherlands	2,728,799	2,968,109	8.77%	703,929	1,674,931	137.94%
Norway	0	0	0.00%	84,000	85,578	1.88%
Portugal	0	0	0.00%	0	21,560	0.00%
Spain	12,485,432	17,656,102	41.41%	5,124,746	6,192,606	20.84%
Sweden	0	0	0.00%	562,513	603,585	7.30%
Switzerland	0	0	0.00%	307,020	223,020	-27.36%
U.K.	132,184	390,249	195.23%	1,295,370	769,384	-40.61%
Sub-Total	**47,534,755**	**67,777,641**	**42.59%**	**21,524,069**	**23,643,936**	**9.85%**
Middle East/Africa						
Algeria	529,104	792,664	49.81%	251,100	250,000	-0.44%
Egypt	898,191	486,104	-45.88%	535,846	316,999	-40.84%
Israel	589,638	2,161,031	266.50%	4,008,712	4,048,830	1.00%
Jordan	0	44,092	0.00%	24,250	236,000	873.20%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	1,977,313	3,168,415	60.24%	0	0	0.00%
Saudi Arabia	88,092	308,736	250.47%	488,818	656,474	34.30%
Turkey	36,040,757	48,561,793	34.74%	133,760	68,100	-49.09%
U.A.E.	5,245,936	10,776,664	105.43%	860,307	2,498,227	190.39%
Sub-Total	**45,369,031**	**66,299,499**	**46.13%**	**6,302,793**	**8,074,630**	**28.11%**
Asia / Pacific Rim						
Australia	55,069	56,768	3.09%	4,311,192	3,998,753	-7.25%
China	41,405,125	15,248,998	-63.17%	2,024,137	910,892	-55.00%
Hong Kong	76,941,611	66,938,321	-13.00%	2,023,370	2,281,363	12.75%
India	44,092	221,368	402.06%	0	0	0.00%
Japan	0	0	0.00%	11,136,099	9,654,146	-13.31%
Korea	1,937,566	858,897	-55.67%	11,842,150	10,844,746	-8.42%
Malaysia	2,097	0	-100.00%	541,350	321,392	-40.63%
New Zealand	0	0	0.00%	328,050	459,308	40.01%
Philippines	0	0	0.00%	155,450	169,100	8.78%
Singapore	63,092	0	-100.00%	353,658	509,080	43.95%
Taiwan	104,720	81,374	-22.29%	3,661,115	2,767,445	-24.41%
Thailand	521,242	4,981,230	855.65%	313,040	727,380	132.36%
Vietnam	15,966,826	24,443,678	53.09%	2,090	331,650	15768.42%
Sub-Total	**137,041,440**	**112,830,634**	**-17.67%**	**36,691,701**	**32,975,255**	**-10.13%**
Other	688,884	957,885	39.05%	519,848	492,978	-5.17%
GRAND TOTAL	**247,830,432**	**263,607,886**	**6.37%**	**150,267,059**	**148,884,304**	**-0.92%**
Domestic Total	**13,205,828**	**12,085,714**	**-8.48%**	**76,823,068**	**75,617,151**	**-1.57%**
Export Total	**234,624,604**	**251,522,172**	**7.20%**	**73,443,991**	**73,267,153**	**-0.24%**

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
January 2013 / January 2014

	Inshell Pounds			Shelled Pounds		
	January 2013	January 2014	% Change vs. Prior Year	January 2013	January 2014	% Change vs. Prior Year
North America						
USA	1,526,801	1,915,172	25.44%	10,778,414	10,908,951	1.21%
Canada	79,780	0	-100.00%	1,453,271	1,188,487	-18.22%
Mexico	0	0	0.00%	63,500	0	-100.00%
Sub-Total	**1,606,581**	**1,915,172**	**19.21%**	**12,295,185**	**12,097,438**	**-1.61%**
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	22,000	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	**0**	**0**	**0.00%**	**0**	**22,000**	**0.00%**
Europe						
Austria	0	0	0.00%	83,400	83,400	0.00%
France	0	308,864	0.00%	0	0	0.00%
Germany	44,092	132,276	200.00%	2,493,200	2,316,794	-7.08%
Greece	0	0	0.00%	0	680,000	0.00%
Italy	1,076,266	1,859,114	72.74%	285,187	233,823	-18.01%
Netherlands	0	529,104	0.00%	109,000	270,280	147.96%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	748,462	1,364,049	82.25%	719,332	803,164	11.65%
Sweden	0	0	0.00%	67,075	158,113	135.73%
Switzerland	0	0	0.00%	42,000	0	-100.00%
U.K.	0	0	0.00%	311,948	133,320	-57.26%
Sub-Total	**1,868,820**	**4,193,407**	**124.39%**	**4,111,142**	**4,678,894**	**13.81%**
Middle East/Africa						
Algeria	0	88,000	0.00%	84,000	84,000	0.00%
Egypt	396,736	397,920	0.30%	39,600	147,555	272.61%
Israel	66,138	529,920	701.23%	1,001,483	1,027,771	2.62%
Jordan	0	0	0.00%	24,250	0	-100.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	440,644	925,143	109.95%	0	0	0.00%
Saudi Arabia	0	44,368	0.00%	155,843	101,420	-34.92%
Turkey	3,521,250	7,201,542	104.52%	0	45,000	0.00%
U.A.E.	308,644	352,460	14.20%	195,040	571,852	193.20%
Sub-Total	**4,733,412**	**9,539,353**	**101.53%**	**1,500,216**	**1,977,598**	**31.82%**
Asia / Pacific Rim						
Australia	0	0	0.00%	917,178	634,250	-30.85%
China	1,365,596	793,565	-41.89%	396,196	452,100	14.11%
Hong Kong	6,993,945	3,749,993	-46.38%	379,818	402,020	5.85%
India	0	89,092	0.00%	0	0	0.00%
Japan	0	0	0.00%	2,786,665	1,795,823	-35.56%
Korea	825,952	192,904	-76.64%	3,322,176	2,578,128	-22.40%
Malaysia	0	0	0.00%	101,675	58,350	-42.61%
New Zealand	0	0	0.00%	120,550	72,000	-40.27%
Philippines	0	0	0.00%	26,510	2,250	-91.51%
Singapore	0	0	0.00%	43,120	46,500	7.84%
Taiwan	0	13,227	0.00%	709,025	411,475	-41.97%
Thailand	256,690	573,196	123.30%	42,000	225,595	437.13%
Vietnam	2,641,967	1,757,414	-33.48%	0	42,000	0.00%
Sub-Total	**12,084,150**	**7,169,391**	**-40.67%**	**8,844,913**	**6,720,491**	**-24.02%**
Other	96,451	105,823	9.72%	115,770	61,800	-46.62%
GRAND TOTAL	**20,389,414**	**22,923,146**	**12.43%**	**26,867,226**	**25,558,221**	**-4.87%**
Domestic Total	**1,526,801**	**1,915,172**	**25.44%**	**10,778,414**	**10,908,951**	**1.21%**
Export Total	**18,862,613**	**21,007,974**	**11.37%**	**16,088,812**	**14,649,270**	**-8.95%**