

# Raisin Administrative Committee Comparative Commercial Raisin Shipment Data

## Packed Tons

2010 = 100%

|                                | 5/1/2011 to<br>5/31/2011 | 5/1/2012 to<br>5/31/2012 | Percent<br>Gain/Loss | 8/1/2010 to<br>5/31/2011 | 8/1/2011 to<br>5/31/2012 | Percent<br>Gain/Loss |
|--------------------------------|--------------------------|--------------------------|----------------------|--------------------------|--------------------------|----------------------|
| <b>NATURAL SEEDLESS*</b>       |                          |                          |                      |                          |                          |                      |
| Domestic & Canada              | 13,036                   | 14,592                   | 12%                  | 155,150                  | 159,928                  | 3%                   |
| Export Free                    | 11,425                   | 10,258                   | -10%                 | 104,542                  | 101,350                  | -3%                  |
| <b>TOTAL</b>                   | <b>24,461</b>            | <b>24,851</b>            | <b>2%</b>            | <b>259,691</b>           | <b>261,278</b>           | <b>1%</b>            |
| <b>DIPPED SEEDLESS</b>         |                          |                          |                      |                          |                          |                      |
| Domestic & Canada              | 470                      | 155                      | -67%                 | 3,301                    | 1,172                    | -64%                 |
| Export Free                    | 0                        | 1                        | 100%                 | 11                       | 44                       | 300%                 |
| <b>TOTAL</b>                   | <b>470</b>               | <b>155</b>               | <b>-67%</b>          | <b>3,312</b>             | <b>1,216</b>             | <b>-63%</b>          |
| <b>GOLDEN SEEDLESS*</b>        |                          |                          |                      |                          |                          |                      |
| Domestic & Canada              | 720                      | 898                      | 25%                  | 10,323                   | 10,306                   | 0%                   |
| Export Free                    | 333                      | 101                      | -70%                 | 5,186                    | 4,425                    | -15%                 |
| <b>TOTAL</b>                   | <b>1,053</b>             | <b>999</b>               | <b>-5%</b>           | <b>15,508</b>            | <b>14,731</b>            | <b>-5%</b>           |
| <b>ZANTE CURRANTS</b>          |                          |                          |                      |                          |                          |                      |
| Domestic & Canada              | 73                       | 71                       | -3%                  | 955                      | 1,061                    | 11%                  |
| Export Free                    | 108                      | 78                       | -28%                 | 814                      | 688                      | -15%                 |
| <b>TOTAL</b>                   | <b>180</b>               | <b>148</b>               | <b>-18%</b>          | <b>1,769</b>             | <b>1,749</b>             | <b>-1%</b>           |
| <b>SULTANAS</b>                |                          |                          |                      |                          |                          |                      |
| Domestic & Canada              | 4                        | 0                        | -100%                | 30                       | 31                       | 2%                   |
| Export Free                    | 0                        | 0                        | 0%                   | 0                        | 0                        | 0%                   |
| <b>TOTAL</b>                   | <b>4</b>                 | <b>0</b>                 | <b>-100%</b>         | <b>30</b>                | <b>31</b>                | <b>2%</b>            |
| <b>MUSCATS</b>                 |                          |                          |                      |                          |                          |                      |
| Domestic & Canada              | 0                        | 0                        | 0%                   | 2                        | 0                        | -100%                |
| Export Free                    | 0                        | 0                        | 0%                   | 0                        | 0                        | 0%                   |
| <b>TOTAL</b>                   | <b>0</b>                 | <b>0</b>                 | <b>0%</b>            | <b>2</b>                 | <b>0</b>                 | <b>-100%</b>         |
| <b>MONUKKAS*</b>               |                          |                          |                      |                          |                          |                      |
| Domestic & Canada              | 5                        | -8                       | -254%                | 74                       | 79                       | 6%                   |
| Export Free                    | 0                        | 0                        | 0%                   | 0                        | 0                        | 0%                   |
| <b>TOTAL</b>                   | <b>5</b>                 | <b>-8</b>                | <b>-254%</b>         | <b>75</b>                | <b>79</b>                | <b>5%</b>            |
| <b>OTHER SEEDLESS*</b>         |                          |                          |                      |                          |                          |                      |
| Domestic & Canada              | 519                      | 653                      | 26%                  | 6,072                    | 4,599                    | -24%                 |
| Export Free                    | 128                      | 62                       | -52%                 | 1,087                    | 819                      | -25%                 |
| <b>TOTAL</b>                   | <b>647</b>               | <b>715</b>               | <b>10%</b>           | <b>7,159</b>             | <b>5,418</b>             | <b>-24%</b>          |
| <b>OTHER SEEDLESS SULFURED</b> |                          |                          |                      |                          |                          |                      |
| Domestic & Canada              | 82                       | 23                       | -72%                 | 362                      | 326                      | -10%                 |
| Export Free                    | 0                        | 10                       | 100%                 | 113                      | 81                       | -28%                 |
| <b>TOTAL</b>                   | <b>82</b>                | <b>33</b>                | <b>-60%</b>          | <b>474</b>               | <b>408</b>               | <b>-14%</b>          |
| <b>ALL VARIETIES</b>           |                          |                          |                      |                          |                          |                      |
| Domestic & Canada              | 14,909                   | 16,385                   | 10%                  | 176,269                  | 177,503                  | 1%                   |
| Export Free                    | 11,993                   | 10,509                   | -12%                 | 111,753                  | 107,407                  | -4%                  |
| <b>GRAND TOTAL</b>             | <b>26,902</b>            | <b>26,894</b>            | <b>0%</b>            | <b>288,022</b>           | <b>284,910</b>           | <b>-1%</b>           |

\*Raisins were previously over reported  
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**RAISIN ADMINISTRATIVE COMMITTEE**  
Comparative Commercial Organic Raisin Shipment Data  
Packed Tons

|                         | 5/1/2011<br>5/31/2011 | 5/1/2012<br>5/31/2012 | Percent<br>Gain/Loss | 8/1/2010<br>5/31/2011 | 8/1/2011<br>5/31/2012 | Percent<br>Gain/Loss |
|-------------------------|-----------------------|-----------------------|----------------------|-----------------------|-----------------------|----------------------|
| <b>NATURAL SEEDLESS</b> |                       |                       |                      |                       |                       |                      |
| Domestic & Canada       | 617                   | 741                   | 20%                  | 5,596                 | 7,098                 | 27%                  |
| Export Free             | 340                   | 532                   | 56%                  | 3,141                 | 3,892                 | 24%                  |
|                         | 957                   | 1,273                 | 33%                  | 8,737                 | 10,990                | 26%                  |
| <b>DIPPED SEEDLESS</b>  |                       |                       |                      |                       |                       |                      |
| Domestic & Canada       | 49                    | 43                    | -13%                 | 263                   | 175                   | -33%                 |
| Export Free             | 0                     | 0                     | 0%                   | 0                     | 0                     | 0%                   |
|                         | 49                    | 43                    | -13%                 | 263                   | 175                   | -33%                 |
| <b>ZANTE CURRANT</b>    |                       |                       |                      |                       |                       |                      |
| Domestic & Canada       | 3                     | 12                    | 313%                 | 40                    | 71                    | 77%                  |
| Export Free             | 3                     | 2                     | -21%                 | 8                     | 24                    | 201%                 |
|                         | 6                     | 15                    | 146%                 | 48                    | 95                    | 98%                  |
| <b>SULTANA</b>          |                       |                       |                      |                       |                       |                      |
| Domestic & Canada       | 0                     | 0                     | 0%                   | 0                     | 0                     | 0%                   |
| Export Free             | 0                     | 0                     | 0%                   | 0                     | 0                     | 0%                   |
|                         | 0                     | 0                     | 0%                   | 0                     | 0                     | 0%                   |
| <b>MONUKKA</b>          |                       |                       |                      |                       |                       |                      |
| Domestic & Canada       | 0                     | 1                     | 100%                 | 17                    | 11                    | -34%                 |
| Export Free             | 0                     | 0                     | 0%                   | 0                     | 0                     | 0%                   |
|                         | 0                     | 1                     | 100%                 | 17                    | 11                    | -34%                 |
| <b>MUSCATS</b>          |                       |                       |                      |                       |                       |                      |
| Domestic & Canada       | 0                     | 0                     | 0%                   | 0                     | 0                     | 0%                   |
| Export Free             | 0                     | 0                     | 0%                   | 0                     | 0                     | 0%                   |
|                         | 0                     | 0                     | 0%                   | 0                     | 0                     | 0%                   |
| <b>OTHER SEEDLES</b>    |                       |                       |                      |                       |                       |                      |
| Domestic & Canada       | 39                    | 84                    | 116%                 | 397                   | 480                   | 21%                  |
| Export Free             | 0                     | 1                     | 100%                 | 36                    | 21                    | -42%                 |
|                         | 39                    | 86                    | 120%                 | 432                   | 501                   | 16%                  |
| <b>ALL VARIETIES</b>    |                       |                       |                      |                       |                       |                      |
| Domestic & Canada       | 708                   | 882                   | 25%                  | 6,312                 | 7,835                 | 24%                  |
| Export Free             | 343                   | 535                   | 56%                  | 3,186                 | 3,937                 | 24%                  |
|                         | 1,050                 | 1,417                 | 35%                  | 9,498                 | 11,772                | 24%                  |

**Free Organic Tonnage Exports By Country of Destination**  
**Natural Seedless**

|                                      | 5/1/2011<br>5/31/2011 | 5/1/2012<br>5/31/2012 | Percent<br>Gain/Loss | 8/1/2010<br>5/31/2011 | 8/1/2011<br>5/31/2012 | Percent<br>Gain/Loss |
|--------------------------------------|-----------------------|-----------------------|----------------------|-----------------------|-----------------------|----------------------|
| <b>Countries of Destination</b>      |                       |                       |                      |                       |                       |                      |
| Canada                               | 3                     | 1                     | -52%                 | 63                    | 179                   | 183%                 |
| Singapore                            | 0                     | 0                     | 0%                   | 0                     | 18                    | 100%                 |
| Belgium                              | 0                     | 0                     | 0%                   | 22                    | 20                    | -8%                  |
| Denmark                              | 44                    | 106                   | 140%                 | 666                   | 707                   | 6%                   |
| Finland                              | 0                     | 19                    | 100%                 | 0                     | 88                    | 100%                 |
| France                               | 0                     | 0                     | 0%                   | 12                    | 82                    | 580%                 |
| Germany                              | 19                    | 132                   | 596%                 | 310                   | 540                   | 74%                  |
| Hong Kong                            | 0                     | 3                     | 100%                 | 0                     | 10                    | 100%                 |
| Israel                               | 0                     | 0                     | 0%                   | 0                     | 0                     | 0%                   |
| Netherlands                          | 66                    | 22                    | -67%                 | 243                   | 198                   | -18%                 |
| Norway                               | 7                     | 7                     | 0%                   | 14                    | 21                    | 49%                  |
| Sweden                               | 7                     | 22                    | 212%                 | 114                   | 134                   | 18%                  |
| Switzerland                          | 0                     | 0                     | 0%                   | 0                     | 0                     | 0%                   |
| United Kingdom                       | 140                   | 145                   | 4%                   | 1,159                 | 1,344                 | 16%                  |
| Japan                                | 38                    | 40                    | 6%                   | 398                   | 414                   | 4%                   |
| Korea                                | 0                     | 3                     | 100%                 | 2                     | 9                     | 329%                 |
| New Zealand                          | 0                     | 0                     | 0%                   | 23                    | 60                    | 159%                 |
| Philippines                          | 0                     | 0                     | 0%                   | 0                     | 1                     | 100%                 |
| Taiwan                               | 6                     | 10                    | 60%                  | 22                    | 32                    | 48%                  |
| Other Misc. Countries                | 13                    | 22                    | 70%                  | 134                   | 214                   | 59%                  |
| <b>TOTAL EXCLUDING CANADA</b>        | <b>340</b>            | <b>532</b>            | <b>56%</b>           | <b>3,121</b>          | <b>3,891</b>          | <b>25%</b>           |
| <b>GRAND TOTAL (Canada included)</b> | <b>343</b>            | <b>533</b>            | <b>55%</b>           | <b>3,184</b>          | <b>4,070</b>          | <b>28%</b>           |

**Raisin Administrative Committee  
Shipment Report Designating  
Countries of Destination by Varietal Type  
Natural Seedless**

*Packed Tons*

| Countries of Destination            |                         |                         |                         |                         | 2010 = 100%            |
|-------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|------------------------|
|                                     | 5/1/2011 -<br>5/31/2011 | 5/1/2012 -<br>5/31/2012 | 8/1/2010 -<br>5/31/2011 | 8/1/2011 -<br>5/31/2012 | Percent<br>Gain/Loss * |
| Canada                              | 994                     | 601                     | 9,656                   | 8,744                   | -9%                    |
| <b>European Countries</b>           |                         |                         |                         |                         |                        |
| Austria                             | 23                      | 21                      | 59                      | 189                     | 223%                   |
| Belgium                             | 64                      | 64                      | 959                     | 727                     | -24%                   |
| Denmark                             | 438                     | 219                     | 3,988                   | 3,060                   | -23%                   |
| South Ireland                       | 120                     | 57                      | 641                     | 745                     | 16%                    |
| Finland                             | 80                      | 161                     | 1,431                   | 1,452                   | 1%                     |
| France                              | 12                      | 0                       | 588                     | 183                     | -69%                   |
| Germany                             | 1,133                   | 1,010                   | 10,491                  | 9,486                   | -10%                   |
| Israel                              | 37                      | 54                      | 748                     | 719                     | -4%                    |
| Italy                               | 0                       | 0                       | 63                      | 44                      | -30%                   |
| Netherlands                         | 271                     | 237                     | 2,386                   | 2,836                   | 19%                    |
| Norway                              | 232                     | 277                     | 2,690                   | 2,647                   | -2%                    |
| Spain                               | 45                      | 67                      | 511                     | 444                     | -13%                   |
| Sweden                              | 360                     | 458                     | 4,255                   | 5,721                   | 34%                    |
| Switzerland                         | 21                      | 0                       | 240                     | 1                       | -100%                  |
| United Kingdom                      | 1,552                   | 1,069                   | 14,331                  | 10,955                  | -24%                   |
| <b>Total for European Countries</b> | <b>4,388</b>            | <b>3,695</b>            | <b>43,381</b>           | <b>39,209</b>           | <b>-10%</b>            |
| <b>Latin America</b>                |                         |                         |                         |                         |                        |
| Brazil                              | 222                     | 4                       | 328                     | 460                     | 40%                    |
| Colombia                            | 22                      | 22                      | 198                     | 244                     | 23%                    |
| Costa Rica                          | 23                      | 172                     | 184                     | 316                     | 72%                    |
| Dominican Rep.                      | 21                      | 18                      | 668                     | 752                     | 12%                    |
| Ecuador                             | 0                       | 0                       | 16                      | 14                      | -15%                   |
| Mexico                              | 608                     | 242                     | 4,119                   | 3,874                   | -6%                    |
| Panama                              | 6                       | 14                      | 493                     | 377                     | -24%                   |
| Puerto Rico                         | 0                       | 0                       | 0                       | 0                       | 0%                     |
| Venezuela                           | 0                       | 44                      | 332                     | 315                     | -5%                    |
| Other Latin America Countries       | 73                      | 164                     | 879                     | 868                     | -1%                    |
| <b>Total for Latin America</b>      | <b>976</b>              | <b>679</b>              | <b>7,218</b>            | <b>7,220</b>            | <b>0%</b>              |
| <b>Other Countries</b>              |                         |                         |                         |                         |                        |
| Australia                           | 1,380                   | 651                     | 4,995                   | 7,686                   | 54%                    |
| China                               | 1,257                   | 1,149                   | 10,331                  | 9,859                   | -5%                    |
| Hong Kong                           | 111                     | 213                     | 1,317                   | 1,278                   | -3%                    |
| Iceland                             | 41                      | 41                      | 239                     | 263                     | 10%                    |
| Indonesia                           | 327                     | 219                     | 1,473                   | 969                     | -34%                   |
| Japan                               | 1,143                   | 1,921                   | 14,851                  | 16,130                  | 9%                     |
| Korea                               | 171                     | 379                     | 3,278                   | 2,901                   | -12%                   |
| Malaysia                            | 279                     | 336                     | 2,721                   | 3,115                   | 14%                    |
| New Zealand                         | 231                     | 91                      | 1,591                   | 1,355                   | -15%                   |
| USSR - Russia                       | 22                      | 10                      | 201                     | 146                     | -27%                   |
| Philippines                         | 168                     | 64                      | 2,005                   | 1,915                   | -5%                    |
| Singapore                           | 219                     | 122                     | 1,575                   | 1,125                   | -29%                   |
| Taiwan                              | 244                     | 311                     | 3,929                   | 3,549                   | -10%                   |
| Thailand                            | 187                     | 156                     | 1,445                   | 1,647                   | 14%                    |
| Other Countries Misc                | 282                     | 221                     | 3,993                   | 2,982                   | -25%                   |
| <b>Total for Other Countries</b>    | <b>6,061</b>            | <b>5,885</b>            | <b>53,943</b>           | <b>54,920</b>           | <b>2%</b>              |
| <b>GRAND TOTAL</b>                  | <b>12,419</b>           | <b>10,860</b>           | <b>114,198</b>          | <b>110,094</b>          | <b>-4%</b>             |

**Raisin Administrative Committee  
Shipment Report Designating  
Countries of Destination by Varietal Type**

*Packed Tons*

| Countries of Destination             | Golden Seedless         |                         | Zante Currants          |                         | Other *                 |                         |
|--------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|                                      | 5/1/2012 -<br>5/31/2012 | 8/1/2011 -<br>5/31/2012 | 5/1/2012 -<br>5/31/2012 | 8/1/2011 -<br>5/31/2012 | 5/1/2012 -<br>5/31/2012 | 8/1/2011 -<br>5/31/2012 |
| Canada                               | 9                       | 113                     | 0                       | 32                      | 2                       | 52                      |
| <b>European Countries</b>            |                         |                         |                         |                         |                         |                         |
| Austria                              | 0                       | 0                       | 0                       | 0                       | 0                       | 23                      |
| Belgium                              | 0                       | 12                      | 0                       | 0                       | 0                       | 0                       |
| Denmark                              | 0                       | 0                       | 0                       | 0                       | 0                       | 23                      |
| Finland                              | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| France                               | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Germany                              | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Israel                               | 7                       | 1,027                   | 4                       | 13                      | 0                       | 21                      |
| Italy                                | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Netherlands                          | 0                       | 66                      | 0                       | 0                       | 0                       | 0                       |
| Norway                               | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| South Ireland                        | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Spain                                | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Sweden                               | 0                       | 0                       | 0                       | 6                       | 0                       | 0                       |
| Switzerland                          | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| United Kingdom                       | 0                       | 151                     | 0                       | 0                       | 0                       | 0                       |
| <b>Totals for European Countries</b> | <b>7</b>                | <b>1,256</b>            | <b>4</b>                | <b>19</b>               | <b>0</b>                | <b>67</b>               |
| <b>Latin America</b>                 |                         |                         |                         |                         |                         |                         |
| Brazil                               | 0                       | 25                      | 6                       | 17                      | 0                       | 0                       |
| Colombia                             | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Costa Rica                           | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Dominican Rep.                       | 0                       | 3                       | 0                       | 0                       | 0                       | 0                       |
| Ecuador                              | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Mexico                               | 0                       | 51                      | 0                       | 1                       | 0                       | 110                     |
| Panama                               | 0                       | 6                       | 0                       | 0                       | 0                       | 0                       |
| Puerto Rico                          | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Venezuela                            | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Other Latin America Countries        | 0                       | 1                       | 0                       | 0                       | 0                       | 0                       |
| <b>Totals for Latin America</b>      | <b>0</b>                | <b>86</b>               | <b>6</b>                | <b>17</b>               | <b>0</b>                | <b>110</b>              |
| <b>Other Countries</b>               |                         |                         |                         |                         |                         |                         |
| Australia                            | 0                       | 101                     | 0                       | 37                      | 0                       | 121                     |
| China                                | 0                       | 3                       | 36                      | 183                     | 0                       | 0                       |
| Hong Kong                            | 1                       | 164                     | 3                       | 11                      | 3                       | 34                      |
| Iceland                              | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       |
| Indonesia                            | 9                       | 54                      | 0                       | 115                     | 0                       | 0                       |
| Japan                                | 0                       | 0                       | 19                      | 207                     | 39                      | 436                     |
| Korea                                | 4                       | 8                       | 0                       | 6                       | 0                       | 0                       |
| Malaysia                             | 52                      | 656                     | 0                       | 16                      | 4                       | 23                      |
| New Zealand                          | 5                       | 28                      | 0                       | 0                       | 2                       | 13                      |
| Philippines                          | 0                       | 4                       | 4                       | 10                      | 0                       | 0                       |
| Singapore                            | 6                       | 202                     | 0                       | 48                      | 0                       | 4                       |
| Taiwan                               | 7                       | 477                     | 6                       | 21                      | 10                      | 34                      |
| Thailand                             | 7                       | 91                      | 0                       | 0                       | 14                      | 56                      |
| USSR - Russia                        | 0                       | 95                      | 0                       | 0                       | 0                       | 0                       |
| Other Countries Misc                 | 3                       | 1,200                   | 0                       | 0                       | 1                       | 47                      |
| <b>Totals for Other Countries</b>    | <b>94</b>               | <b>3,083</b>            | <b>68</b>               | <b>652</b>              | <b>72</b>               | <b>768</b>              |
| <b>Grand Total:</b>                  | <b>110</b>              | <b>4,538</b>            | <b>78</b>               | <b>720</b>              | <b>74</b>               | <b>996</b>              |

\* Includes: 62-Dipped, 89-Other Seedless Sulfured, 0-Muscats, 0-Monukkas, 845-Other Seedless

**Raisin Administrative Committee**  
**Accumulative Report of Raisin Industry Shipments in Packed Tons**  
For the Period: 8/1/2011 to 5/31/2012  
Domestic

| Variety                    | Cartons       |               | Bags          |               | Percent   |             | Bulk           |                | Percent   |           | Gov't        | Total Free Tonnage | USDA Sales |
|----------------------------|---------------|---------------|---------------|---------------|-----------|-------------|----------------|----------------|-----------|-----------|--------------|--------------------|------------|
|                            | 8/1/2010      | 5/31/2011     | 8/1/2010      | 5/31/2011     | Gain/Loss | Percent     | 8/1/2010       | 5/31/2011      | Gain/Loss | Percent   |              |                    |            |
| Natural Seedless           | 40,637        | 40,371        | 15,905        | 13,747        | -1%       | -14%        | 87,419         | 95,828         | 10%       | 10%       | 1,238        | 151,184            | 0          |
| Dipped Seedless            | 1,167         | 716           | 194           | 116           | -39%      | -40%        | 1,922          | 322            | -83%      | -83%      | 0            | 1,154              | 0          |
| Golden Seedless            | 3,102         | 3,648         | 978           | 661           | 18%       | -32%        | 6,183          | 5,885          | -5%       | -5%       | 0            | 10,193             | 0          |
| Zante Currants             | 125           | 241           | 0             | 0             | 92%       | 0%          | 752            | 788            | 5%        | 5%        | 0            | 1,029              | 0          |
| Sultanas                   | 0             | 0             | 0             | 0             | 0%        | 0%          | 30             | 31             | 0%        | 0%        | 0            | 31                 | 0          |
| Muscats                    | 0             | 0             | 0             | 0             | 0%        | 0%          | 2              | 0              | -100%     | -100%     | 0            | 0                  | 0          |
| Muscats Loose              | 0             | 0             | 0             | 0             | 0%        | 0%          | 0              | 0              | 0%        | 0%        | 0            | 0                  | 0          |
| Monukkas                   | 0             | 0             | 0             | 0             | 0%        | 0%          | 74             | 78             | 5%        | 5%        | 0            | 79                 | 0          |
| Other Seedless             | 651           | 817           | 158           | 54            | 26%       | -66%        | 5,258          | 3,703          | -30%      | -30%      | 0            | 4,574              | 0          |
| Other Seedless Sulfured    | 0             | 18            | 274           | 190           | 100%      | -31%        | 78             | 111            | 42%       | 42%       | 0            | 318                | 0          |
| <b>Total All Varieties</b> | <b>45,683</b> | <b>45,811</b> | <b>17,509</b> | <b>14,768</b> | <b>0%</b> | <b>-16%</b> | <b>101,720</b> | <b>106,745</b> | <b>5%</b> | <b>5%</b> | <b>1,238</b> | <b>168,562</b>     | <b>0</b>   |

**Raisin Administrative Committee**  
**Accumulative Report of Raisin Industry Shipments in Packed Tons**  
**For the Period: 8/1/2011 to 5/31/2012**  
**Export**

| Variety                    | Cartons       |               | Percent   |           | Bags         |              | Percent   |           | Bulk           |               | Gov't    | Total Free Tonnage | USDA Sales |
|----------------------------|---------------|---------------|-----------|-----------|--------------|--------------|-----------|-----------|----------------|---------------|----------|--------------------|------------|
|                            | 8/1/2010      | 5/31/2011     | 8/1/2010  | 5/31/2011 | 8/1/2010     | 5/31/2011    | 8/1/2010  | 5/31/2011 | 8/1/2010       | 5/31/2011     |          |                    |            |
| Natural Seedless           | 15,316        | 15,384        | 0%        | 0%        | 4,741        | 4,755        | 0%        | 0%        | 94,141         | 89,955        | 0        | 110,094            | 0          |
| Dipped Seedless            | 17            | 18            | 7%        | 7%        | 0            | 0            | 0%        | 0%        | 11             | 44            | 0        | 62                 | 0          |
| Golden Seedless            | 241           | 280           | 16%       | 16%       | 18           | 24           | 32%       | 32%       | 4,986          | 4,234         | 0        | 4,538              | 0          |
| Zante Currants             | 0             | 0             | 0%        | 0%        | 8            | 6            | -18%      | -18%      | 884            | 714           | 0        | 720                | 0          |
| Sultanas                   | 0             | 0             | 0%        | 0%        | 0            | 0            | 0%        | 0%        | 0              | 0             | 0        | 0                  | 0          |
| Muscats                    | 0             | 0             | 0%        | 0%        | 0            | 0            | 0%        | 0%        | 0              | 0             | 0        | 0                  | 0          |
| Muscats Loose              | 0             | 0             | 0%        | 0%        | 0            | 0            | 0%        | 0%        | 0              | 0             | 0        | 0                  | 0          |
| Monukkas                   | 0             | 0             | 0%        | 0%        | 0            | 0            | 0%        | 0%        | 0              | 0             | 0        | 0                  | 0          |
| Other Seedless             | 20            | 0             | -100%     | -100%     | 0            | 0            | 0%        | 0%        | 1,072          | 845           | 0        | 845                | 0          |
| Other Seedless Sulfured    | 0             | 0             | 0%        | 0%        | 9            | 8            | -11%      | -11%      | 113            | 81            | 0        | 89                 | 0          |
| <b>Total All Varieties</b> | <b>15,595</b> | <b>15,682</b> | <b>1%</b> | <b>1%</b> | <b>4,777</b> | <b>4,794</b> | <b>0%</b> | <b>0%</b> | <b>101,207</b> | <b>95,872</b> | <b>0</b> | <b>116,348</b>     | <b>0</b>   |

# Raisin Administrative Committee

## Monthly Report of Raisin Industry Shipments in Packed Tons

May 2012  
Domestic

| Variety                    | Cartons   |           | Percent   |           | Bags      |           | Percent   |           | Bulk  |    | Gov't. | Total Free<br>Tonnage | USDA Sales |
|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------|----|--------|-----------------------|------------|
|                            | 5/1/2011  | 5/1/2012  | Gain/Loss | 5/1/2011  | 5/1/2012  | Gain/Loss | 5/1/2011  | 5/1/2012  |       |    |        |                       |            |
|                            | 5/31/2011 | 5/31/2012 |           | 5/31/2011 | 5/31/2012 |           | 5/31/2011 | 5/31/2012 |       |    |        |                       |            |
| Natural Seedless           | 3,336     | 2,867     | -14%      | 1,274     | 1,099     | -14%      | 7,413     | 9,972     | 35%   | 53 | 13,991 | 0                     |            |
| Dipped Seedless            | 109       | 98        | -10%      | 72        | 0         | -100%     | 289       | 57        | -80%  | 0  | 155    | 0                     |            |
| Golden Seedless            | 250       | 157       | -37%      | 72        | 71        | -1%       | 395       | 661       | 67%   | 0  | 889    | 0                     |            |
| Zante Currants             | -6        | 6         | -209%     | 0         | 0         | 0%        | 73        | 64        | -12%  | 0  | 71     | 0                     |            |
| Sultanas                   | 0         | 0         | 0%        | 0         | 0         | 0%        | 4         | 0         | -100% | 0  | 0      | 0                     |            |
| Muscats                    | 0         | 0         | 0%        | 0         | 0         | 0%        | 0         | 0         | 0%    | 0  | 0      | 0                     |            |
| Muscats Loose              | 0         | 0         | 0%        | 0         | 0         | 0%        | 0         | 0         | 0%    | 0  | 0      | 0                     |            |
| Monukkas                   | 0         | 0         | 0%        | 0         | 0         | 0%        | 5         | -8        | -254% | 0  | -8     | 0                     |            |
| Other Seedless             | 42        | 110       | 164%      | 17        | 0         | -100%     | 461       | 543       | 18%   | 0  | 653    | 0                     |            |
| Other Seedless<br>Sulfured | 0         | 0         | 0%        | 46        | 16        | -66%      | 35        | 6         | -83%  | 0  | 22     | 0                     |            |
| Total All Varieties        | 3,731     | 3,238     | -13%      | 1,481     | 1,186     | -20%      | 8,674     | 11,296    | 30%   | 53 | 15,773 | 0                     |            |

**Raisin Administrative Committee**  
**Monthly Report of Raisin Industry Shipments in Packed Tons**  
**May 2012**  
**Export**

| Variety                    | Cartons      |              | Percent    |            | Bags       |            | Percent  |               | Bulk         |             | Percent<br>Gain/Loss | Gov't.        | Total Free<br>Tonnage | USDA Sales |
|----------------------------|--------------|--------------|------------|------------|------------|------------|----------|---------------|--------------|-------------|----------------------|---------------|-----------------------|------------|
|                            | 5/1/2011     | 5/31/2011    | 5/1/2012   | 5/31/2012  | 5/1/2011   | 5/31/2012  | 5/1/2011 | 5/31/2012     | 5/1/2011     | 5/31/2012   |                      |               |                       |            |
| Natural Seedless           | 1,298        |              | 1,403      |            | 495        | 482        | -3%      |               | 10,626       | 8,974       | -16%                 | 0             | 10,860                | 0          |
| Dipped Seedless            | 0            | 0            | 0          | 0          | 0          | 0          | 0%       | 0             | 0            | 1           | 100%                 | 0             | 1                     | 0          |
| Golden Seedless            | 7            | 31           | 369%       |            | 2          | 1          | -51%     |               | 327          | 77          | -76%                 | 0             | 110                   | 0          |
| Zante Currants             | 0            | 0            | 0          | 0          | 0          | 0          | 0%       | 0             | 114          | 78          | -32%                 | 0             | 78                    | 0          |
| Sultanas                   | 0            | 0            | 0          | 0          | 0          | 0          | 0%       | 0             | 0            | 0           | 0%                   | 0             | 0                     | 0          |
| Muscats                    | 0            | 0            | 0          | 0          | 0          | 0          | 0%       | 0             | 0            | 0           | 0%                   | 0             | 0                     | 0          |
| Muscats Loose              | 0            | 0            | 0          | 0          | 0          | 0          | 0%       | 0             | 0            | 0           | 0%                   | 0             | 0                     | 0          |
| Monukkas                   | 0            | 0            | 0          | 0          | 0          | 0          | 0%       | 0             | 0            | 0           | 0%                   | 0             | 0                     | 0          |
| Other Seedless             | 0            | 0            | 0          | 0          | 0          | 0          | 0%       | 0             | 128          | 62          | -52%                 | 0             | 62                    | 0          |
| Other Seedless<br>Sulfured | 0            | 0            | 0          | 0          | 1          | 2          | 18%      |               | 0            | 10          | 100%                 | 0             | 11                    | 0          |
| <b>Total All Varieties</b> | <b>1,305</b> | <b>1,435</b> | <b>10%</b> | <b>485</b> | <b>498</b> | <b>-3%</b> |          | <b>11,194</b> | <b>9,202</b> | <b>-18%</b> | <b>0</b>             | <b>11,121</b> | <b>0</b>              | <b>0</b>   |



**Raisin Administrative Committee**  
**Monthly Detail of Shipments To Specific Countries**  
**By Consumer Pack and Bulk,**  
**Natural Seedless Raisins**  
*(Packed Tons)*

| Countries of Destination             | Pack                    |                         | Bulk                    |                         | Percent     |                        | Percent                 |                         | Total                   |                         | 2010 = 100%            |                         |
|--------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------|------------------------|-------------------------|-------------------------|-------------------------|-------------------------|------------------------|-------------------------|
|                                      | 5/1/2012 -<br>5/31/2012 | 8/1/2011 -<br>5/31/2012 | 5/1/2012 -<br>5/31/2012 | 8/1/2011 -<br>5/31/2012 | Gain/Loss * | Percent<br>Gain/Loss * | 5/1/2012 -<br>5/31/2012 | 8/1/2011 -<br>5/31/2012 | 5/1/2012 -<br>5/31/2012 | 8/1/2011 -<br>5/31/2012 | Percent<br>Gain/Loss * | 8/1/2011 -<br>5/31/2012 |
| <b>European Countries</b>            |                         |                         |                         |                         |             |                        |                         |                         |                         |                         |                        |                         |
| Belgium                              | 0                       | 11                      |                         |                         | 111%        |                        | 64                      | 716                     |                         |                         | -25%                   | 727                     |
| Denmark                              | 113                     | 1,887                   |                         |                         | -30%        |                        | 106                     | 1,173                   |                         |                         | -8%                    | 3,060                   |
| Finland                              | 116                     | 1,139                   |                         |                         | 24%         |                        | 45                      | 313                     |                         |                         | -39%                   | 1,452                   |
| Germany                              | 4                       | 159                     |                         |                         | -34%        |                        | 1,007                   | 9,327                   |                         |                         | -9%                    | 9,486                   |
| Norway                               | 170                     | 1,487                   |                         |                         | -6%         |                        | 108                     | 1,159                   |                         |                         | 5%                     | 2,647                   |
| Sweden                               | 409                     | 4,343                   |                         |                         | 52%         |                        | 49                      | 1,378                   |                         |                         | -2%                    | 5,721                   |
| United Kingdom                       | 334                     | 3,226                   |                         |                         | -7%         |                        | 735                     | 7,729                   |                         |                         | -29%                   | 10,955                  |
| <b>Totals for European Countries</b> | <b>1,145</b>            | <b>12,253</b>           |                         |                         | <b>4%</b>   |                        | <b>2,113</b>            | <b>21,795</b>           |                         |                         | <b>-17%</b>            | <b>34,048</b>           |
| <b>Other Countries</b>               |                         |                         |                         |                         |             |                        |                         |                         |                         |                         |                        |                         |
| China                                | 36                      | 443                     |                         |                         | 18%         |                        | 1,113                   | 9,416                   |                         |                         | -5%                    | 9,859                   |
| Hong Kong                            | 41                      | 219                     |                         |                         | 0%          |                        | 172                     | 1,059                   |                         |                         | -4%                    | 1,278                   |
| Japan                                | 38                      | 232                     |                         |                         | 9%          |                        | 1,884                   | 15,898                  |                         |                         | 9%                     | 16,130                  |
| Korea                                | 11                      | 78                      |                         |                         | 30%         |                        | 368                     | 2,822                   |                         |                         | -12%                   | 2,901                   |
| New Zealand                          | 42                      | 495                     |                         |                         | -14%        |                        | 49                      | 860                     |                         |                         | -15%                   | 1,355                   |
| Singapore                            | 4                       | 192                     |                         |                         | 12%         |                        | 118                     | 933                     |                         |                         | -34%                   | 1,125                   |
| Taiwan                               | 99                      | 591                     |                         |                         | 2%          |                        | 212                     | 2,958                   |                         |                         | -12%                   | 3,549                   |
| <b>Totals for Other Countries</b>    | <b>271</b>              | <b>2,250</b>            |                         |                         | <b>3%</b>   |                        | <b>3,916</b>            | <b>33,946</b>           |                         |                         | <b>-2%</b>             | <b>36,196</b>           |
| <b>GRAND TOTAL</b>                   | <b>1,417</b>            | <b>14,503</b>           |                         |                         | <b>4%</b>   |                        | <b>6,029</b>            | <b>55,741</b>           |                         |                         | <b>-9%</b>             | <b>70,244</b>           |

*\*Percentage gain/loss over prior year accumulative year-to-date figures.*

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