

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, May 14, 2012**April Shipments**

Inshell (1000 pounds)

	<u>2010/11 Marketing Year</u>		<u>2011/12 Marketing Year</u>	
		9/1/2010 to		9/1/2011 to
	<u>April 2011</u>	<u>4/30/2011</u>	<u>April 2012</u>	<u>4/30/2012</u>
Domestic	815	16,977	390	16,487
Export	<u>3,697</u>	<u>261,504</u>	<u>1,534</u>	<u>223,011</u>
Total	4,511	278,481	1,924	239,499

Shelled (1000 pounds)

	<u>2010/11 Marketing Year</u>		<u>2011/12 Marketing Year</u>	
		9/1/2010 to		9/1/2011 to
	<u>April 2011</u>	<u>4/30/2011</u>	<u>April 2012</u>	<u>4/30/2012</u>
Domestic	13,138	118,010	11,420	111,422
Export	<u>13,472</u>	<u>121,365</u>	<u>9,567</u>	<u>101,897</u>
Total	26,610	239,375	20,987	213,319

Inshell Equivalent Tonnage*

	<u>2010/11 Marketing Year</u>		<u>2011/12 Marketing Year</u>	
		9/1/2010 to		9/1/2011 to
	<u>April 2011</u>	<u>4/30/2011</u>	<u>April 2012</u>	<u>4/30/2012</u>
Domestic	15,370	142,897	13,114	134,287
Export	<u>17,192</u>	<u>268,981</u>	<u>11,589</u>	<u>226,774</u>
Total	32,563	411,877	24,703	361,061

Walnut receipts as reported by handlers as of April 30, 2012 = 457,513 tons

*2010/11 shellout rate 43.9 -- 2011/12 shellout rate 44.2



Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

Thursday, June 7, 2012

	<u><i>Time</i></u>	<u><i>Location</i></u>
<i>CWB Grades & Standards Committee Meeting</i>	8:00 a.m.	<i>Boardroom</i>
<i>Continental Breakfast</i>	7:30-9:30 a.m.	<i>Junior Ballroom</i>
<i>Joint California Walnut Board / California Walnut Commission Meeting</i>	10:00 a.m.	<i>SF/Sacramento Rooms</i>
<i>Luncheon</i>	12:30 p.m.	<i>Trellis</i>

**Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Marriott Hotel.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2011 - 04/30/2012

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2010/11</u>	<u>2011/12</u>	<u>% Change vs. Prior Year</u>	<u>2010/11</u>	<u>2011/12</u>	<u>% Change vs. Prior Year</u>
North America						
USA	16,977,001	16,487,465	-2.88%	118,010,247	111,422,235	-5.58%
Canada	2,645,639	1,853,310	-29.95%	10,405,501	10,555,744	1.44%
Mexico	109,192	325,128	197.76%	63,000	38,500	-38.89%
Sub-Total	19,731,832	18,665,903	-5.40%	128,478,748	122,016,479	-5.03%
Central & South America						
Brazil	440,920	523,692	18.77%	292,900	126,740	-56.73%
Chile	128,142	1,000,636	680.88%	0	0	0.00%
Ecuador	268,999	301,400	12.05%	516,006	567,100	9.90%
Venezuela	782,237	1,146,559	46.57%	168,000	168,000	0.00%
Sub-Total	1,620,298	2,972,287	83.44%	976,906	861,840	-11.78%
Europe						
Austria	0	0	0.00%	845,600	503,700	-40.43%
France	308,460	88,184	-71.41%	339,488	42,000	-87.63%
Germany	17,659,409	11,855,671	-32.86%	22,558,902	15,153,463	-32.83%
Greece	154,322	0	-100.00%	528,650	79,000	-85.06%
Italy	34,223,803	27,288,028	-20.27%	2,596,115	1,298,099	-50.00%
Netherlands	5,072,171	2,702,288	-46.72%	3,426,714	1,707,250	-50.18%
Norway	0	0	0.00%	239,538	177,852	-25.75%
Portugal	207,875	216,050	3.93%	126,020	126,000	-0.02%
Spain	20,801,457	18,477,037	-11.17%	9,314,043	10,553,903	13.31%
Sweden	159,082	180,796	13.65%	921,777	900,137	-2.35%
Switzerland	63,933	97,223	52.07%	672,000	483,780	-28.01%
U.K.	310,849	352,736	13.48%	3,809,221	2,810,932	-26.21%
Sub-Total	78,961,361	61,258,013	-22.42%	45,378,068	33,836,116	-25.44%
Middle East/Africa						
Algeria	441,838	132,274	-70.06%	562,016	579,348	3.08%
Egypt	687,351	1,116,236	62.40%	556,960	194,134	-65.14%
Israel	1,449,646	712,118	-50.88%	6,564,356	5,487,078	-16.41%
Jordan	980,644	484,940	-50.55%	1,755,000	360,580	-79.45%
Lebanon	309,460	1,210,288	291.10%	99,000	61,650	-37.73%
Morocco	4,185,075	2,138,737	-48.90%	0	0	0.00%
Saudi Arabia	132,092	179,000	35.51%	459,780	468,614	1.92%
Turkey	54,853,397	46,605,359	-15.04%	599,493	129,600	-78.38%
U.A.E.	11,765,153	14,018,934	19.16%	2,326,396	1,119,907	-51.86%
Sub-Total	74,804,656	66,597,886	-10.97%	12,923,001	8,400,911	-34.99%
Asia / Pacific Rim						
Australia	195,342	62,360	-68.08%	6,799,086	7,249,707	6.63%
China	38,681,784	31,357,991	-18.93%	6,456,641	2,806,750	-56.53%
Hong Kong	59,031,845	50,622,858	-14.24%	2,523,283	834,408	-66.93%
India	176,368	0	-100.00%	0	0	0.00%
Japan	0	87,100	0.00%	14,359,519	14,980,757	4.33%
Korea	853,711	776,623	-9.03%	14,471,760	16,641,030	14.99%
Malaysia	0	0	0.00%	432,354	471,925	9.15%
New Zealand	0	0	0.00%	576,485	580,450	0.69%
Philippines	22,500	0	-100.00%	304,505	230,245	-24.39%
Singapore	0	0	0.00%	479,338	485,455	1.28%
Taiwan	1,488	48,280	3144.62%	4,175,448	3,122,250	-25.22%
Vietnam	3,334,486	5,636,117	69.03%	0	0	0.00%
Sub-Total	102,297,524	88,591,329	-13.40%	50,578,419	47,402,977	-6.28%
Other	1,065,596	1,413,109	32.61%	1,039,767	800,910	-22.97%
GRAND TOTAL	278,481,267	239,498,527	-14.00%	239,374,909	213,319,233	-10.88%
Domestic Total	16,977,001	16,487,465	-2.88%	118,010,247	111,422,235	-5.58%
Export Total	261,504,266	223,011,062	-14.72%	121,364,662	101,896,998	-16.04%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
April 2011 / April 2012

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>April 2011</u>	<u>April 2012</u>	<u>% Change vs. Prior Year</u>	<u>April 2011</u>	<u>April 2012</u>	<u>% Change vs. Prior Year</u>
North America						
USA	814,886	390,033	-52.14%	13,137,521	11,420,288	-13.07%
Canada	28,560	26,880	-5.88%	1,299,149	1,142,722	-12.04%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	843,446	416,913	-50.57%	14,436,670	12,563,010	-12.98%
Central & South America						
Brazil	0	0	0.00%	62,500	0	-100.00%
Chile	0	132,276	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	33,700	58,000	72.11%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	132,276	0.00%	96,200	58,000	-39.71%
Europe						
Austria	0	0	0.00%	42,000	41,400	-1.43%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	2,799,746	1,177,340	-57.95%
Greece	0	0	0.00%	0	0	0.00%
Italy	88,184	0	-100.00%	151,500	0	-100.00%
Netherlands	44,092	0	-100.00%	318,011	114,170	-64.10%
Norway	0	0	0.00%	78,110	82,000	4.98%
Portugal	0	0	0.00%	0	0	0.00%
Spain	132,184	44,092	-66.64%	808,266	1,139,994	41.04%
Sweden	0	0	0.00%	42,400	42,042	-0.84%
Switzerland	0	0	0.00%	84,000	42,000	-50.00%
U.K.	44,092	0	-100.00%	406,300	118,250	-70.90%
Sub-Total	308,552	44,092	-85.71%	4,730,333	2,757,196	-41.71%
Middle East/Africa						
Algeria	0	0	0.00%	352,016	126,000	-64.21%
Egypt	39,517	0	-100.00%	0	0	0.00%
Israel	0	0	0.00%	541,680	167,475	-69.08%
Jordan	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	129,979	219,194	68.64%	0	0	0.00%
Saudi Arabia	0	0	0.00%	83,160	22,000	-73.54%
Turkey	1,981,599	195,500	-90.13%	274,273	0	-100.00%
U.A.E.	491,000	-92	-100.02%	216,060	42,000	-80.56%
Sub-Total	2,642,095	414,602	-84.31%	1,467,189	357,475	-75.64%
Asia / Pacific Rim						
Australia	71,225	0	-100.00%	709,275	1,141,868	60.99%
China	44,092	398,292	803.32%	263,250	488,000	85.38%
Hong Kong	557,054	341,200	-38.75%	385,650	42,000	-89.11%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	2,204,530	1,764,035	-19.98%
Korea	0	0	0.00%	1,748,539	1,301,745	-25.55%
Malaysia	0	0	0.00%	87,750	0	-100.00%
New Zealand	0	0	0.00%	50,500	102,475	102.92%
Philippines	0	0	0.00%	25,000	0	-100.00%
Singapore	0	0	0.00%	61,416	82,492	34.32%
Taiwan	0	0	0.00%	295,296	294,000	-0.44%
Vietnam	45,000	0	-100.00%	0	0	0.00%
Sub-Total	717,371	739,492	3.08%	5,831,206	5,216,615	-10.54%
Other	0	176,392	0.00%	48,110	35,000	-27.25%
GRAND TOTAL	4,511,464	1,923,767	-57.36%	26,609,708	20,987,296	-21.13%
Domestic Total	814,886	390,033	-52.14%	13,137,521	11,420,288	-13.07%
Export Total	3,696,578	1,533,734	-58.51%	13,472,187	9,567,008	-28.99%